

Tewelde Berhe Consulting Service



Company Profile

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1. Background

The Tewelde Berhe H/mariam consultancy service is a **level 1** consultancy firm in area of Business, Investment, economic development, and environmental and social impact assessment. It is an Ethiopian national consulting service which constitutes a pioneering, independent, private company of consulting services in the sectors of technology, regional development, employment, innovation, environment, management and international collaborations.

It offers quality services on study and designing, supervision, inspection, monitoring and evaluation of different projects for government bodies, private Enterprises, Non-Governmental Organizations,

The consulting service is constantly investing to improve its state-of-the-art knowledge not only in the domains of its core expertise but also in advanced technological areas that would potentially create new business activities, enhancing its service offering.

1.1. Vision of the consulting service

To see Tewelde Berhe consulting service is the customer's first choice in the consulting service through the provision of customer oriented service with reasonable price and reliable supply so that earn sustainable profit and maintain good will.

1.2. Mission statement

To provide quality consultancy service to customers with fair price, create job opportunity for citizens, generate income to the owner and income tax to the government, and participate on social wellbeing and related affairs of the community.

1.3. Values

Since the foundation of our company in 2014, our aim is to build an organization with a clear view and strategy that will constantly look ahead and keep operating at the forefront of technology developments and to be an innovative, knowledge-based consulting service.

2. Services

Tewelde Berhe H/mariam consultancy service offers scientifically qualitative and documented advisory services to enterprises and organizations at National and international level. Some of the services we are providing are

2.1. Feasibility study, Project Proposal and business plan

- ✓ **Feasibility study,**
- ✓ **project proposal,**
- ✓ **Business plan and**
- ✓ **design of different projects**

2.2. Company and project management

- Preparation of strategic plan,
- Preparation of company profile
- Article of Association and Memorandum of understanding for Plc., share company, and partnerships
- Contract management
- Executing supervision, inspection and technical advisory of different projects before, during and after their operation time.
- Manuals Preparation for
 - ✓ Human resource management,
 - ✓ Finance,
 - ✓ Procurement, etc.

2.3. Environmental and social management system

- ✓ **Environmental and social impact assessment (ESIA)**
- ✓ **Resettlement Action plan (RAP) and**
- ✓ **Environmental and social Audit**
- ✓ **Environmental and social Management Plan activities for any projects in the country.**

2.4. Research and development

- Conducting assessments, studies, monitoring and evaluation of different projects and programs working in different development activities.

3. Management & Human Resources

The personnel of Tewelde Berhe H/Mariam consultancy service are constituted by high quality technocrats with significant professional experience. The consulting service has permanent staff of 7 persons (table 3.1 below) and a large number of external collaborators.

The consulting service collaborates with exclusive external collaborators, scientists that have knowledge and experience in their subject of specialization. Which are called in specific cases for the undertaking of implementation of special projects?

All the professional executives of the consultancy have at least a university degree and enough have completed post-university studies

The working languages of Tewelde Berhe H/mariam consultancy service are English, Amharic, Tigrigna, and others (up on request from our customers).

Table 3.1:- available man power description of the consulting

No	Professional Staff			
	Name of staff	Level of	Area of Expertise	Qualifications
1	Tewelde Berhe	Senior consultant	Developmental studies	Msc.
2	Ato Ashenafi Alemayo	Senior consultant	Economics	Msc.
3	Ato mustefa Emana	Senior consultant	Heath and Sanitation	BSc.
4	Ato Abraha Birhan	Senior consultant	Biodiversity	Msc.
5	Semhal Fitsum	Senior consultant	Accounting and finance	Msc.
6	Desta G/Slassie	Senior consultant	Natural resource development	MSc.

Activity / Assignment name	Client	Region	Duration	Value	Role in the assignment
Preparation of Five year strategic plan for three companies (Zeru G/libanos business group, Rim business group, DMT business and investment Plc.)	Many Companies	Tigary	-	-	Lead consultant
Preparation of Feasibility study, Business plan, project proposal for more than 200 projects. These includes - Project proposal for investments, projects and industries, agriculture, hotels, real state, market center and others - Business plan and feasibility study for bank loan (any bank including development bank of Ethiopia) and other financial institutions like microfinance, saving and credits etc. - Business plan and project proposal for Social services and small and micro enterprises like school, hospital, recreational areas, SMEs,	Different companies	Tigray	10 years		Lead consultant

Conducting Environmental and social impact assessments for more than 57 projects in Tigray region. Some of the main projects are - ESIA monitoring assessment for welkayt Sugar factory - ESIA for Adigrat-Aduwa high tension Electric line project - ESIA and RAP monitoring of Welkayt Sugar Factory - ESIA for two Quarry sites of Saba Dimensional Stone. - ESIA for Haki TV assembling	Different projects	Tigray	-	-	Leader consultant
Conducting study and design of river diversion, open hand dug well, and canals	Gambela woreda PAA project	Gambela	One month	200,000.00	consultant
A coordinator for Conducting vulnerability assessment	Enderta werda environmental protection and land use administration	Tigray	Two month	120,000.00	consultant
Designing crop insurance mechanism to be piloted in the region	Assossa woreda environmental protection and forest	Benshangul gumuz	One month	800,000.00	consultant

Designing drip irrigation system	Gambela woreda PAA project	Gambela	One month	150,000.00	consultant
Designing crop insurance mechanism to be piloted in the region	Gambela woreda environmental protection and forest	Gambela	One month	800,000.00	consultant

4. Consulting Firm Experiences

The experiences of the firm are described below in table 4.2

Table 3.2 :- consultancy firm experience

